

Help secure fuel costs across your entire fleet with the BP Fuel Price Guarantee



be fuelcards



What protects your business when fuel prices increase?

Fuel is one of the biggest cost elements in the fleet budget. Exercising control over consumption and cost is an essential part of managing a fleet. Fuel price volatility can have a fundamental impact on your business's profitability, cash flow, competitiveness and overall ability to do business.



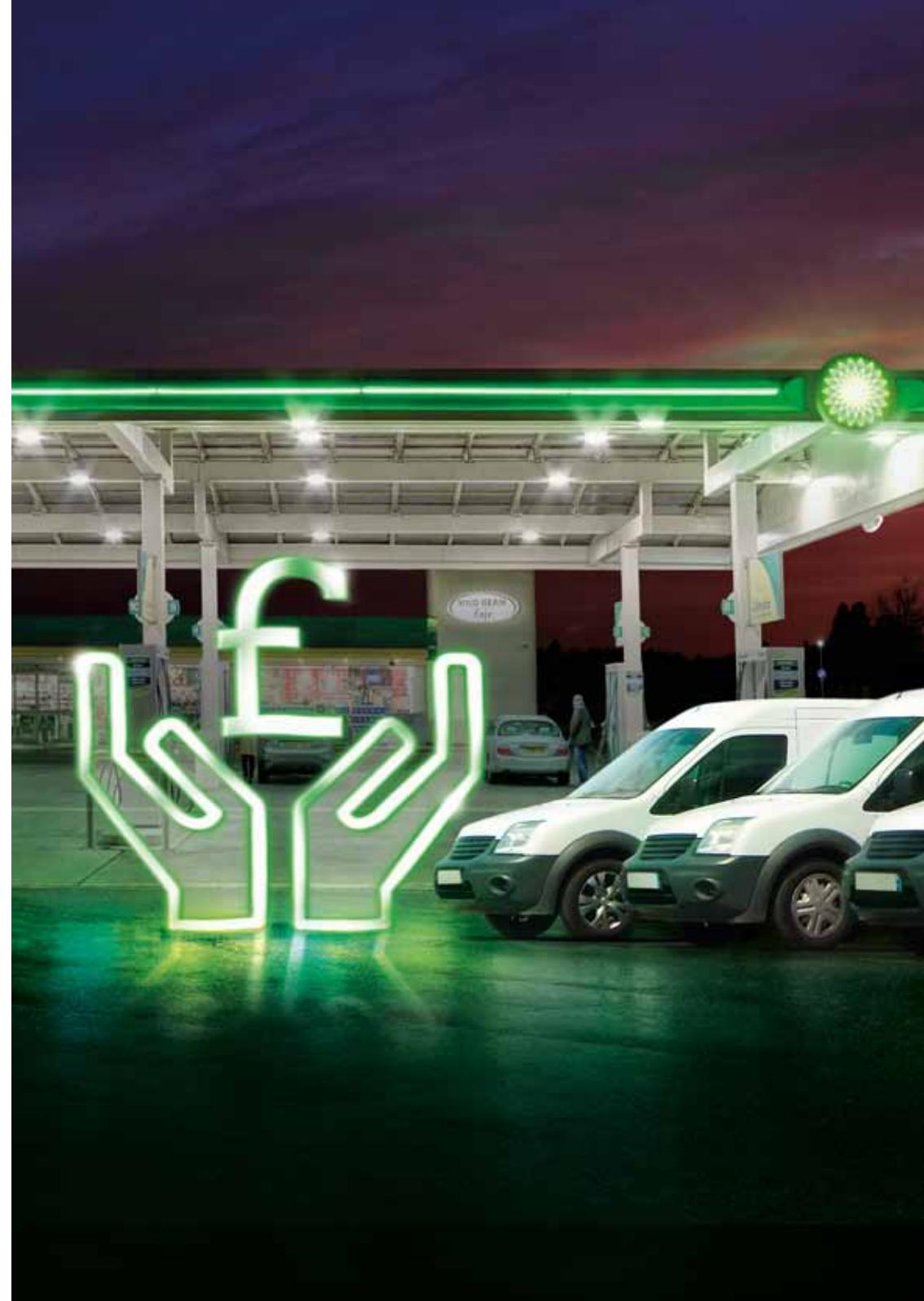
Control of fuel spend

BP's Fuel Price Guarantee (FPG) pricing option is a new unique way to cap the price you pay on regular diesel whilst still being able to benefit if prices drop. This allows you to protect your business against potential rising regular diesel prices by capping the price* you pay for fuel purchased at any BP station in the UK over a 12 month period.

How you can benefit from BP's Fuel Price Guarantee pricing option:

- Protection against rising price changes
- Help determine and achieve budget targets
- Help to secure your company's competitiveness
- Provide profit margin protection

*Capped price is net of VAT. Duty is excluded from the protection.



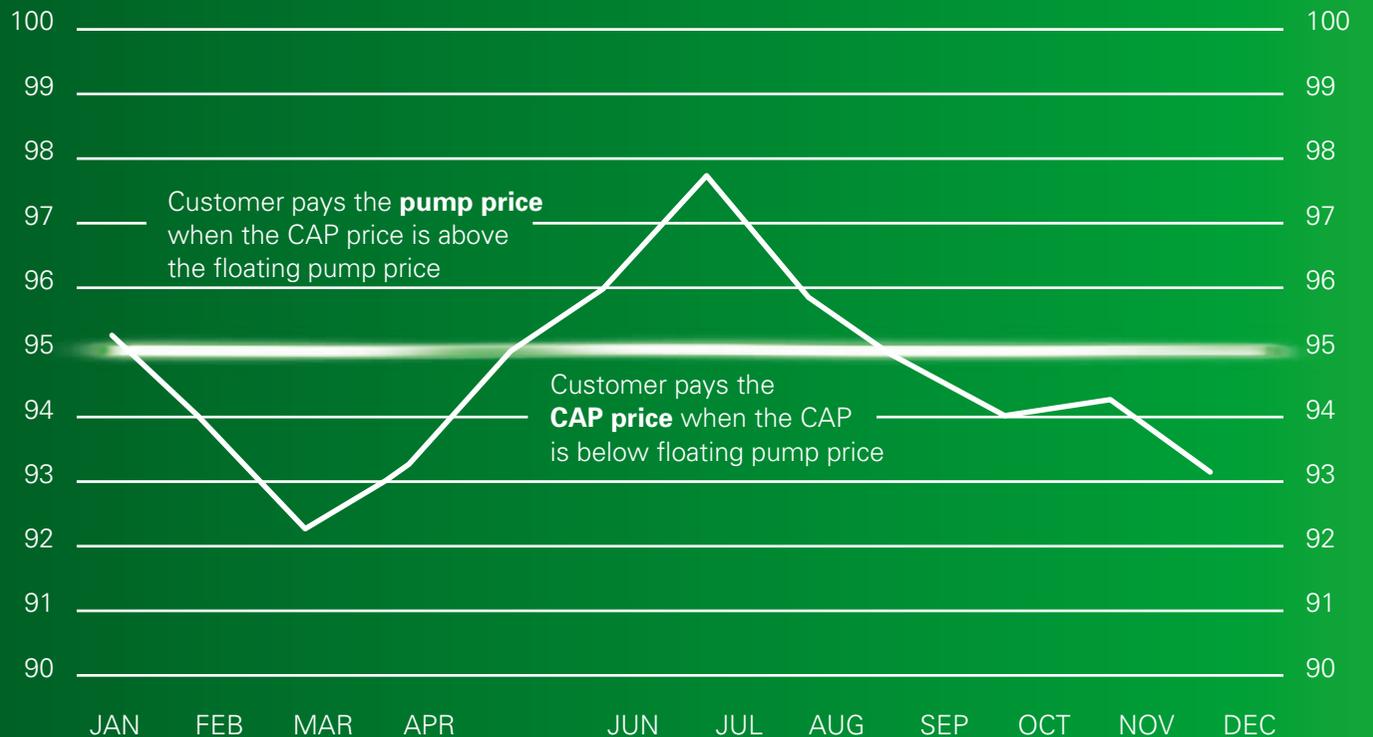
Fuel Price Guarantee

The BP Fuel Price Guarantee (FPG) is a unique way for you not to pay above the capped price* on regular diesel purchased at any BP station.

This allows you to budget, control and plan your fuel costs more efficiently by capping the price you pay on fuel, but also benefit if prices start to fall on regular diesel.

-  CAP ppl
-  Floating pump price ppl

Fuel Price Guarantee Example



Graph for illustrative purposes only and is not indicative of any real pricing.

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What Fuel Price Guarantee can offer



Capped Pricing

A capped price set for up to 12 months, guaranteeing you will never pay more than the cap price when your drivers refuel with regular diesel at BP*. This will help you budget your fuel spend.



Cost Control

Enables the freedom to automatically pay the pump price when it's lower than the capped price, protecting your business from rising fuel costs.



Network

Drivers can choose to refuel where is convenient for them saving time and dead mileage as the price cap is applied to all BP sites.

* The capped price doesn't apply at other sites accepting BP PLUS fuel cards, for example Texaco, Esso or Gulf stations.

How it works

Before increasing fuel costs impact your fleet and reduce your business's profitability, take a look at BP's FPG and see how the offer can positively benefit your business and help you stay in control of your spend.

Our FPG is an excellent offer available for you to take advantage of in **5 easy, key steps:**

1. You will be sent all the information about our FPG, the capped price, period of validity and the cost for protecting the volume
2. You can then apply for a BP PLUS Fuel Card and subscribe to Fuel Price Guarantee confirming the number of vehicles and eligible volume pool
3. Once the Distributor has received the paperwork you will be set up in their system before the vehicle and card is supplied
4. You will then receive your activated BP PLUS Fuel Card where FPG will be applied to every purchase made with the card across all BP sites once the FPG protection starts
5. You will be invoiced with the lowest pump or cap price up to when you have reached the limit on your eligible volume pool or up to when the capped prices period of validity expires



Important points to consider



- You will be informed what the capped price is prior to signing
- The number of vehicles and how many litres of regular diesel protected will be nominated by you. For reference, the minimum volume is 1,000 litres per vehicle. This can be increased in multiples of 100 litre increments. There is no maximum
- Once you have completed and sent the application form to us, a credit check will need to be conducted. Once these have been processed and approved you will be informed. BP PLUS fuel cards will be supplied to you for every vehicle enrolled. Once the FPG period starts the driver can visit any BP site and pay for fuel at the agreed capped price per litre
- You will be invoiced the lowest price (either capped or pump) for your eligible volume
- The Distributor will be able to let you know how much has been saved due to the cap and the amount of FPG volume left
- Once the FPG expires, either because the 12 month period is up or the volume protected has been used, you can choose whether to subscribe again to FPG at the latest capped price at that time or you'll be offered an alternative BP Fuel Card proposition

Additional BP benefits with Fuel Price Guarantee

When considering FPG for your business, take a look at what else BP can offer you and your drivers to help drive your business's performance.

- BP is the largest single branded fuel network offering over 1,260 BP sites
- Access to partner sites, including Texaco and Gulf taking total coverage to over 2,500, plus over 1000 Esso sites coming in 2016*
- Greater security and peace of mind with individual PINS for each BP PLUS Fuel Card
- Over 100 years expertise providing fuels specially formulated to clean and protect your fleets' engines
- Great driver amenities with M&S Food and Wild Bean Cafe available, providing freshly brewed coffee and tasty hot and cold snacks
- Earn Nectar points at BP**

* The capped price doesn't apply at other sites accepting BP PLUS fuel cards, for example Texaco, Esso or Gulf stations. Roll out of acceptance at Esso sites will be staggered throughout 2016 and subject to further announcements.

**Excluding M&S branded products.



For more information on any
aspects of BP Fuel Price Guarantee

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